

## About JCS

- Founded in 2003 by former partner of Ernst & Young, LLC
- Headquartered in Scottsdale, AZ
- Women Owned
- Alumni of prestigious consulting firms with a passion for client service
- Clients range from growing, emerging organizations to Fortune 500 clients
- Projects range from large, complex implementations to smaller IT projects

For more information, contact:

Laura Cross  
Executive VP & COO  
[Laura.Cross@JimenezConsulting.com](mailto:Laura.Cross@JimenezConsulting.com)

Colm Moran  
Telecommunications  
Practice Lead  
[Colm.Moran@JimenezConsulting.com](mailto:Colm.Moran@JimenezConsulting.com)

## How to Make the Most of Your ARRA Broadband Award

### Are you ready for your ARRA award?

Although the American Recovery and Reinvestment Act (ARRA) applications are still being reviewed, there are three things for certain that will be required of award recipients: 1) Projects funded through ARRA awards must deliver on proposed benefits, 2) ARRA awards come with significant reporting and auditing requirements, and 3) Efforts need to be substantially complete within two years of award and fully complete within three years of award.

The announcements of BTOP and BIP ARRA awards are fast approaching. You may be thinking...we are about to receive a grant and/or loan, and this raises many questions such as:

- What happens next?
- What do we need to do to get ready for our ARRA award?
- Are we ready to address the ARRA reporting requirements?
- How will we manage the ARRA/Broadband requirements for our award?
- How will we effectively manage the implementation of our BTOP or BIP solution(s)?
- Do we have our internal governance defined for this initiative?
- Do we have the proper communication mechanisms in place for all project stakeholders?
- Do we have the workforce in place to make this effort successful?

### What are the top 3 things that will help you get ready?

Based on our 20+ years of successfully delivering large, complex projects, it's our experience that the work effort required for large, multifaceted projects is frequently underestimated and insufficiently planned. Our professionals have worked with various organizations on their preparation for ARRA funding as well as have managed complex efforts, with tight timeframes, and tight budgets. Based on our experience assessing your readiness of the following will allow you to make great, immediate strides in your project:

#### Project Management

- Strong Project Plan (including well thought out activities, tasks, timeframes, resources, and milestones)
- Defined Key Milestones (at 24 months to show "substantially complete" and at 36 months to show "fully complete")
- Tight Budget Management Process

#### Organizational Readiness

- Defined Internal Governance Structure
- Solid, Multi-Faceted Communications Plan
- Defined Roles and Responsibilities
- Identified Resources with Appropriate Skill Sets

#### ARRA Program Reporting & Controls

- Clear Understanding of ARRA Reporting Requirements
- Defined Means of Reporting Regularly and Accurately on Requirements (without jeopardizing the progress of the project)

### How can Jimenez Consulting Solutions help you?

**Jimenez Consulting Solutions (JCS), LLC** is a Scottsdale, Arizona-based professional services firm focused on helping clients solve important business issues through the effective use of information technology, business process design/improvement and project management.

JCS professionals have significant **experience across a continuum of Telecommunications solutions** as well as across other **industries incentivized by ARRA funding (e.g., Healthcare, e-Learning, and Manufacturing)**.



### Representative Experiences

JCS professionals have delivered multiple, high-value projects to our clients. Some representative examples include:

- Led Arizona Medicaid department's **Healthcare Information Technology (HIT) Strategic Plan** development and activities in preparation for them applying for **American Recovery and Reinvestment Act (ARRA) and stimulus incentives** on behalf of Arizona providers and AHCCCS members.
- Managed a **team of engineering, business, and IT resources** in the testing, troubleshooting, and implementation preparation for the launch of a Digital TV solution for **one of the top telecommunication, broadband, and entertainment companies** in the country.
- Implemented a **high-definition video conferencing system** pilot for a large network of 40+ hospitals to test if the system could greater facilitate communication and reduce the travel between executives and teams at across multiple offices. Responsibilities included working with the Executive teams on project management and communications and managing the implementation.
- Directed & managed strategy, budget and all operations for the software systems supporting Sales, Customer Service, Marketing, Finance / Accounting, Field Consultants, Product Support and Warehouse / Fulfillment of an **700+ employee global eLearning company**.

To learn more about Jimenez Consulting Solutions and our Telecommunications offerings, please contact **Laura Cross** or **Colm Moran** at (480) 237-9200.