JIMENEZ
CONSULTING SOLUTIONS, L.L.C.

LINKING EXPERIENCE TO RESULTS

About JCS

- Founded in 2003 by a former partner of Ernst & Young, LLP

- Headquartered in Scottsdale, Arizona

- Alumni of prestigious consulting firms and healthcare providers with a passion for client service

- Clients range from growing, emerging organizations to Fortune 500 clients

- Projects range from smaller, short-term engagements to large, complex implementations and enterprise-wide projects

Results Oriented Professional Consulting Services

Jimenez Consulting Solutions (JCS), LLC is a Scottsdale, Arizona-based professional services firm focused on helping clients solve important business issues through the effective use of information technology, business process design/improvement, and project management.

Our **goal is to help organizations become better, faster, and more efficient** by properly planning for, selecting or developing, and implementing technology solutions that deliver sustainable value. Jimenez Consulting provides professional management consulting services that **fill the gap between large, high-dollar consulting firms and small niche firms.** We provide clients with dedicated, high-caliber consultants at reasonable costs that can be supported even in tight economic times.

Serving Our Clients

The JCS team has assisted a wide array of clients in their efforts to create, sustain, and improve their application of technology. We are able to achieve measurable results for clients by leveraging our experience, applying best practices, listening to the unique needs of the organization, and working with their staff to make improvements.

We have deep expertise in the services we offer. The scope of work we perform may include information systems and business processes within a particular functional area or across an entire organization.

Clients have engaged JCS to help address a variety of business challenges, including:

- Current IT solutions do not meet business needs
- Current systems impede user efforts rather than support them
- IT projects are late and/or over budget
- Current systems cannot support company growth
- Systems need to be upgraded or replaced

- Development process for custom applications is ineffective
- Systems/Processes do not meet regulatory or compliance needs
- Data is inconsistent and/or inaccurate
- Future state IT environment (3-5 years) is unclear

JCS Service Offerings

Project, Program & Portfolio Management	IT Effectiveness	System Selection & Integration	Customer Relationship Management	Business Intelligence & Analytics
- Definition and Planning - Project Execution - Program Management Office (PMO) - Project and Program Assessment and Review - Portfolio Management - PPM Tool Selection and Integration	- IT Strategy - IT Process Improvement - IT Governance - IT Procurement & Vendor Management	- Business Case Development - Requirements Definition - Vendor Evaluation and Selection - Contract Negotiation Support - Solution Integration - Evolution Planning	- CRM Strategy - Marketing Automation - Salesforce Automation - Call Center Optimization - Customer Analytics - Customer Portals and Self-Service Capabilities	- BI Strategy - BI Assessment - BI Roadmap - BI Governance

For more information, contact:

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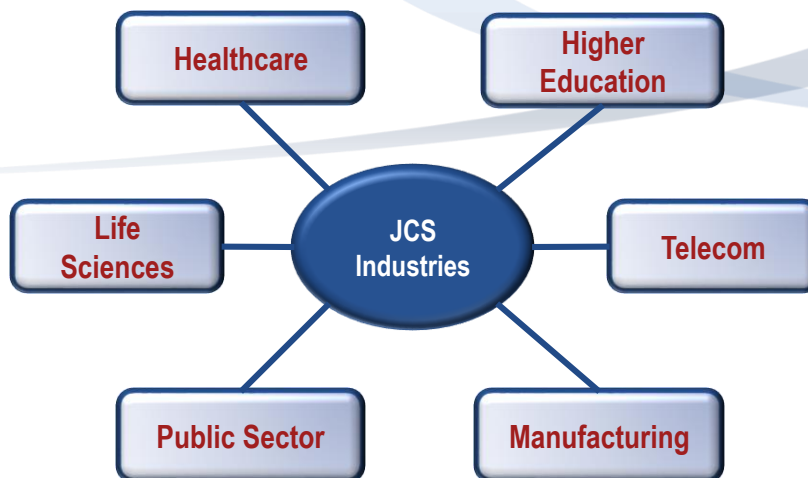## Industries We Serve

JCS has a consulting team with a variety of industry and functional experience who have leveraged their expertise, best practices, objectivity and industry insight to serve clients ranging from the Fortune 500 to mid-size, growing companies.

Our consultants have collectively worked with close to 100 clients on over 150 projects for a variety of clients in several industries, including:

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                  Healthcare          Higher
                                      Education

        Life                                        Telecom
      Sciences         JCS
                     Industries

                  Public Sector       Manufacturing
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Representative Experience

The project work done by JCS consultants is extensive. Representative examples include:

- Managed the **foundation, ramp up, and implementation** of IT and business solutions for Arizona's only health insurance co-op, created under the Affordable Care Act (ACA). Defined requirements for 10+ solutions, developed RFPs and RFIs, and assisted in assessing and selecting the solutions.

- Facilitated an effort to define requirements and select an **Electronic Health Records (EHR) system for a state's Medicaid program.** Subsequently engaged to assist with the development of an IT Strategy for the program, in preparation for applying for American Recovery and Reinvestment (ARRA) incentives.

- Assisted a large healthcare client with an **assessment of their Business Intelligence (BI) and Decision Support capabilities** across the enterprise, and developed a comprehensive plan for enhancing and expanding those capabilities. Subsequently engaged to assist in management and execution of that plan.

- Led an effort to define requirements, and then modify and implement a software package to support a common set of systems and processes for the **back-office accounting function of the world's largest travel agency**. Project involved 35 countries and involved over 100 team members over a 3 year timeframe.

- Collaborated with **the 3rd Largest Not-For-Profit Health system in the U.S. in the selection and implementation of a Health Information Exchange solution across the enterprise**. Clients have been able to leverage their strategic HIT investments to better "connect" with affiliated physicians and to position themselves to exceed ONC Meaningful Use Requirements ahead of the current timeline.

- Managed an effort to design, develop, integrate, and implement an **enrollment and membership management platform** for a health plan. Subsequently transitioned client from current vendor to new, custom platform.

To learn more about Jimenez Consulting Solutions and our offerings, please contact us at (480) 237-9200 or visit www.jimenezconsulting.com.