

# J I M E N E Z

CONSULTING SOLUTIONS, L.L.C.

LINKING EXPERIENCE TO RESULTS

## Results Oriented Professional Consulting Services

Jimenez Consulting Solutions (JCS), LLC is a Scottsdale, Arizona-based professional services firm focused on helping clients solve important business issues through the effective use of information technology, business process design/improvement and project management.

Our **goal is to help organizations become better, faster and more efficient** by properly planning for, developing and implementing technology solutions that deliver sustainable value. Jimenez Consulting provides professional management consulting services that **fill the gap between large, high-dollar consulting firms and small niche firms**. We provide clients with dedicated, high-caliber consultants at reasonable costs that can be supported even in tight economic times.

## Serving Our Clients

The JCS team has assisted a wide array of clients in their efforts to create, sustain, and improve their application of technology. We are able to achieve measurable results for clients by leveraging our experience, applying best practices, listening to the unique needs of the organization, and working with their staff to make improvements.

We have deep expertise in the services we offer. The scope of work we perform may include information systems and business processes within a particular functional area or across an entire organization.

Clients have engaged JCS to help address a variety of business challenges, including:

- IT solutions do not meet business needs
- Current systems impede user efforts rather than support them
- IT projects are late and/or over budget
- Current systems cannot support company growth
- Systems need to be upgraded or replaced
- Development process for custom applications is ineffective
- Systems/Processes do not meet regulatory or compliance needs
- Response for electronic information in legal matters is inefficient
- Data is inconsistent and/or inaccurate
- Future state IT environment (3-5 years) is unclear
- Difficulty managing system complexities
- IT project management issues

## JCS Service Offerings

|   |   |                                |  |
|---|---|--------------------------------|--|
| Project, Program & Portfolio Management | <ul style="list-style-type: none"><li>▪ Project &amp; Program Definition &amp; Planning</li><li>▪ Project &amp; Program Execution</li><li>▪ Project Management Office (PMO)</li><li>▪ Project/Program/Portfolio Assessment &amp; Review</li><li>▪ Portfolio Management</li><li>▪ PPM Tool Selection &amp; Integration</li></ul> | System Selection & Integration | <ul style="list-style-type: none"><li>▪ Business Case Development</li><li>▪ Requirements Definition</li><li>▪ Vendor Evaluation &amp; Selection</li><li>▪ Contract Negotiation &amp; Support</li><li>▪ Solution Integration</li><li>▪ Evolution Planning</li></ul> |
| IT Effectiveness                        | <ul style="list-style-type: none"><li>▪ Strategy Development</li><li>▪ Governance Effectiveness</li><li>▪ Process Improvement</li><li>▪ Procurement &amp; Vendor Management</li><li>▪ Enterprise Architecture</li></ul>   | CRM                            | <ul style="list-style-type: none"><li>▪ CRM Strategy</li><li>▪ Marketing Automation</li><li>▪ Sales Force Automation</li><li>▪ Call Center Optimization</li><li>▪ Customer Analytics</li><li>▪ Customer Portals &amp; Self-service Capabilities</li></ul>          |
| eDiscovery                              | <ul style="list-style-type: none"><li>▪ Information Management &amp; Preservation</li><li>▪ Technology Selection &amp; Integration</li><li>▪ Meet &amp; Confer Preparation</li><li>▪ Litigation Event Response</li></ul>  | Governance, Risk & Compliance  | <ul style="list-style-type: none"><li>▪ Security Program Assessment &amp; Design</li><li>▪ Security Risk Assessment</li><li>▪ PCI DSS Compliance</li><li>▪ HIPAA Security &amp; Privacy Compliance</li><li>▪ Internal and External Audit Support</li></ul>         |

### About JCS

- Founded in 2003 by former partner of Ernst & Young, LLC
- Headquartered in Scottsdale, Arizona
- Alumni of prestigious consulting firms and healthcare providers with a passion for client service
- Clients range from growing, emerging organizations to Fortune 500 clients
- Projects range from large, complex implementations to smaller IT projects

For more information, contact:

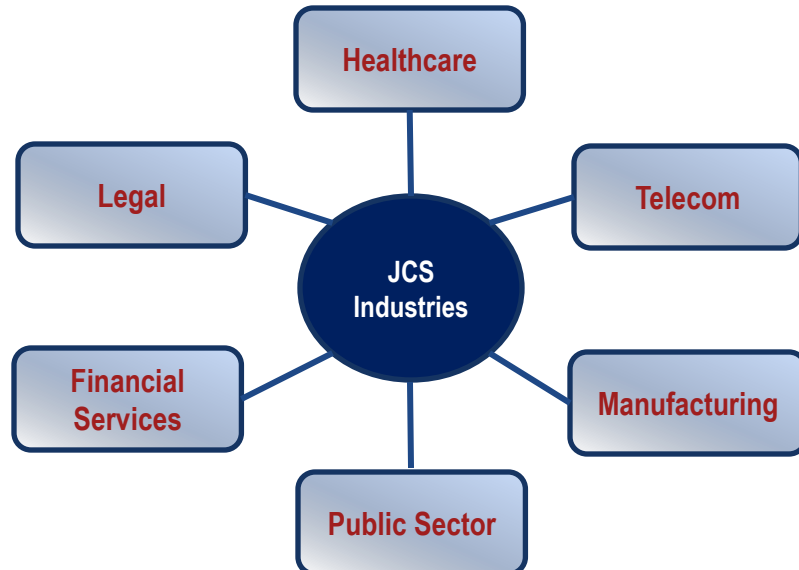
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## Industries We Serve

JCS has hand-picked a consulting team with a variety of industry and functional experience who have leveraged their expertise, best practices, objectivity and industry insight to serve clients ranging from the Fortune 500 to mid-size, growing companies.

Our consultants have collectively worked on over 150 projects for a variety of clients in several industries, including:

- 5 of Fortune 10 and 10 of Fortune 50 Companies
- 3 of the Top 10 Communication Companies
- US State Department, US Air Force, Department of Defense, Arizona Attorney General's Office, City of Phoenix and Maricopa County
- Over 50 HealthCare Service Providers and Systems including Hospitals, Medical Centers and Health Service Centers throughout the US
- 4 of the 6 Largest Healthcare Insurers/Payers



## Representative Experiences

The project work done by JCS consultants is extensive. Some representative examples include:

- Facilitated an effort to define requirements and select an **Electronic Health Records (EHR) system for a state's Medicaid program**. Subsequently engaged to assist with the development of an IT Strategy for the program, in preparation for applying for American Recovery and Reinvestment (ARRA) incentives.
- Defined and initiated an **eDiscovery Program for a large Integrated Delivery Network (IDN)**. Created a Legal Discovery Policy and assisted with development of Litigation Hold procedures. Initiated assessment of tools currently in use and available in the marketplace. Defined processes, roles, and responsibilities for an Event Response Team.
- Working with a **major Financial Services client on a project to improve the effectiveness of their Application Development** function. Performing assessment of their current Software Development Lifecycle process, tools, and standards. Developing a detailed Improvement Plan and Roadmap which includes both strategic and quick-hit improvements.
- Led an effort to define requirements, and then modify and implement a software package to support a common set of systems and processes for the **back-office accounting function of the world's largest travel agency**. Project involved 35 countries and involved over 100 team members over a 3 year timeframe.
- Collaborated with the **3<sup>rd</sup> Largest Not-For-Profit Health system in the U.S. in the selection and implementation of a Health Information Exchange solution across the enterprise**. Clients have been able to leverage their strategic HIT investments to better "connect" with affiliated physicians and to position themselves to exceed ONC Meaningful Use Requirements ahead of the current timeline.

To learn more about Jimenez Consulting Solutions and our offerings, please contact Susan Jimenez at (480) 237-9200.